



Birlasoft's SmartEDGEIMC SAP Qualified Partner-Packaged Solution

Pre-configured SmartEDGE solution with industry best practices for accelerated, risk-free RISE with SAP S/4HANA Cloud, private edition transformation

An SAP Qualified Partner-Packaged solution designed to address current pandemic challenges for **Industrial Machinery & Component Industry** with an agile, scalable solution for future-proof, outcome-based RISE with SAP S/4HANA Cloud, private edition transformation.

Certain Outcomes in Uncertain Times

What's in It for You?

Pre-configured industry specific, ready to use solution for the IM&C industry for faster adoption of industry best practices

Business value based consultative approach through show-and-tell sessions to re-mine **business value realization strategy**

Birlasoft's accelerators, end-to-end scenarios, pre-built configurations, test scripts, data migrations strategy, PoV for accelerated and risk-free RISE with SAP S/4HANA Cloud, private edition transformation

Signavio **tool based insights** for SAP install base customers to identify potential improvement and automation opportunities to improve operational efficiency

Agile and transformative approach through phase wise implementation roadmap to manage adoption and change

Package Call to Action & Next Steps

Discover – Birlasoft conducts a SmartAssessment workshop with process owners at the prospect's office to discover current business challenges and expectations from digital transformation.

Explore – Recommendations for transformation with a high-level approach and key business benefits will be submitted.

Realize – Detailed scope for implementation will be worked out leveraging SmartEDGEIMC solution once the prospect gives the go-ahead.

SmartEDGEIMC Value Proposition



- Near real-time visibility of cash flows and better prediction of payment forecast and improve working capital management by more than 10%
- Robust and thoughtful design of Cost allocation cycles improve cost accuracy by 15-25%.



- 20-30% Improved Order Fulfillment thru' production order prioritization based on demand with view on available capacity through simulation
- 30-40% Improve Revenue through accurate information about capability to deliver the products by sales team



- 15-25% Improvement in operational efficiency through real time inventory tracking
- 35-50% reduction in inventory carrying cost



What We Offer?

Birlasoft brings RISE with SAP S/4HANA Cloud, a private edition solution and services, together to transform your business into an intelligent enterprise system to be more resilient, profitable, and sustainable to manage your future growth. Our three models provide an accelerated and risk-free transformation roadmap.

SmartEDGEIMC enables businesses to embark on their Industry 4.0 journey. Its business processes cover all departments of a typical Industrial Machinery and Component Manufacturing company, including Finance, Product Development, Sales, Procurement, Manufacturing, Service, and Quality Control. R&D/Engineering processes help deliver products and services that exceed customer expectations. Seamless dataflow across Engineering projects is achieved by integrating processes across functions and beyond the Enterprise, accelerating product innovation with multi-discipline collaboration. It allows the prioritization of production orders based on the importance or urgency of each customer requirement. Increases agility and effectiveness to support the business priority of serving the “segment of one” and implement a Digital Supply Chain.

Manufacturing processes help meet the need for a more demand-driven, intelligent, accurate, and efficient MRP process. Evolve services from product add-ons to valued offerings with separate revenue streams, made possible with integrations to Industry Cloud Apps hosted on Business Technology Platform(BTP). SmartEDGEIMC combines financial processes with radically automated and real-time analytics, translating them into forward-looking business insights across the corporate landscape.

SmartEDGEIMC Core	SmartEDGE IMC Core+	SmartEDGEIMC Advanced
SmartEDGEIMC Core <ul style="list-style-type: none"> Record To Report Order To Cash Procure To Pay Plan To Produce Warehouse Management Quality Management 	SmartEDGEIMC Core SmartEDGEIMC Core+ <ul style="list-style-type: none"> Financials Manufacturing Sales Procurement Projects Management 	SmartEDGEIMC Core SmartEDGEIMC Core+ SmartEDGEIMC Advanced <ul style="list-style-type: none"> Advanced Financials – FSCM PP-DS Advanced Manufacturing (PEO) Advanced Service (Service Support)
4.5 Months Implementation + 2 Weeks Hypercare	5 Months Implementation + 1 Month Hypercare	6 Months implementation + 1Month Hypercare
*SAP Ariba Network (DSN-2000 Documents) *SAP AIN (200 Equipments) *BTP (SAP iRPA 5 Use cases) ** Business Process Intelligence	Ariba Network (DSN-2000 Documents) AIN (200 Equipments) BTP (SAP iRPA 5 Use cases) ** Business Process Intelligence	Ariba Network (DSN-2000 Documents) AIN (200 Equipments) BTP (SAP iRPA 5 Use cases) ** Business Process Intelligence

Note: DSN = Digital Supplier Network , AIN=Asset Intelligent Network, BTP=Business Technology Platform

* Optional, not included in implementation service cost ** Need separate license

*** RISE with SAP S/4HANA Cloud, private edition price is applicable for two system landscapes (Ex: Development and Production instance). 3rd Instance Ex: Quality instance will be made available at an additional charge. Preferred deployment at SAP Datacenters up to 135FUE.



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RESOURCES

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Enterprise to the Power of Digital

Birlasoft combines the power of domain, enterprise, and digital technologies to reimagine business processes for customers and their ecosystem. Its consultative and design-thinking approach makes societies more productive by helping customers run businesses. As part of the multibillion-dollar diversified CK Birla Group, Birlasoft, with its 12,000+ professionals, is committed to continuing the Group's 160-year heritage of building sustainable communities.